

OPTION Showlead Mobile™

App for iOS + Android smartphones / tablet devices

- Simply scan the QR Code using a smartphone or tablet with rear facing camera.
- Complete with 10 standard sales qualifiers, ability to add notes, email, follow-up and store contacts within seconds.
- Application can be used anywhere – both on and off the show floor.
- Real time lead access; by email or at www.showlead.com.
- Devices with no internet or data service will capture; Badge ID, First and last name. Leads will sync once internet service is restored.
- Requires internet connectivity to sync data.

Note: Limited mini iPads available for rent Onsite or use your own Smartphone/Tablet Device.



OPTION Showlead Desktop Application

Use your own Windows PC, automatically assign reps to your leads. 1 license per computer application is required. (requires the use of rental or your purchased Symbol scanner or rental Wireless Scanner)

- Showlead Desktop Software Application includes regional sales rep reporting and tracking functionality.
- The application operates on the exhibiting company's computer and utilizes a Symbol DS6608 or DS6708 handheld tethered barcode scanner available for rental or purchase from Showcare Event Solutions.
- NEW - Wireless scanner rental now available for Showlead Desktop (limited quantity available)
- Showlead.com access is available when internet service is available to sync leads to the web portal.

Minimum System Requirements:

- Latest Microsoft operating systems (supported by Microsoft) with the latest servicepack, security update and .net 35 frame works.
- Local Administrative rights to install Desktop Application required with a t least 1 available USB port.
- Minimum 1 GB of available hard disk space. Minimum of 2 GB of RAM + 1 available USB port.



OPTION Showlead Touch™

- Compact, portable barcode scanner allows simple badge scanning to capture contact details and demographic profile with the ability to add notes.
- Colour graphic touch LCD display to verify scanned data.
- Ability to add notes to your lead data.
- Connects wirelessly to available Bluetooth portable printer.
- All scans are date and time stamped.
- Scanner includes 10 standard sales qualifiers with the option to add custom sales qualifiers.
- Lead data will be available for download post show at www.showlead.com



Note: This device does not require power.

OPTION Showlead™ - Badge Reader

- Compact, portable barcode scanner allows simple badge scanning to capture contact details and demographic profile.
- Graphic LCD display to verify scanned data.
- Connects wirelessly to available Bluetooth portable printer.
- All scans are date and time stamped.
- Scanner includes 10 standard sales qualifiers with the option to add custom sales qualifiers.
- Lead data will be available for download post show at www.showlead.com



Note: This device does not require power.

FEATURES	SHOWLEAD MOBILE	SHOWLEAD	SHOWLEAD TOUCH	SHOWLEAD DESKTOP
Requires Laptop/Computer				●
Auto Assign Reps, SMS Service				●
Requires Tethered/Wireless Scanner				●
Real time lead data	●		●	●
Add Notes	●		●	●
Includes Standard Sales Qualifiers	●	●	●	●
Add Custom Sales Qualifiers		●	●	●
Handheld/Wireless	●	●	●	
Optional Bluetooth Printer		●	●	
Add Lead data to Contacts	●			

OPTIONAL SERVICES + ACCESSORIES

Mini Ipad Rental (for use with the purchase of a Showlead Mobile License for the length of the event)

- Do you want to experience the "Showlead Mobile App" but don't want to use your personal device?
- Rent an Ipad Mini and experience the easy use of the Showlead Mobile App.
- Take it to breakfast and sessions, add notes about future clients.
- Complete lead data will be sent to our secure web portal real time with wi-fi connectivity or at the end of the show.

Showlead Print™

(for use with the Showlead & Showlead Touch Badge Reader)

- Wireless printer.
- Compact, portable thermal printer provides paper receipts.
- Extremely quiet and fast printing.
- Connects directly to the Showlead unit via Bluetooth technology.

SMS - Instant Messaging

(for use with Showlead Desktop Application)

- Notify your reps when an attendee enters the booth, simply scan the buyer and an instant SMS message notification will be sent to the Rep(s) assigned to that territory including; Company, Name, Date and Time of scanned attendee. This service is not available for International cellular services.
- Reps will no longer miss the opportunity to meet with prospective customers. SMS notification is delivered within seconds after an attendee is scanned into the Showlead Desktop Application.
- SMS Messaging is an outbound only service only to Sales rep(s) through the Showlead Desktop Application.
- Internet connectivity required.

Custom Sales Qualifiers (for use with Showlead Mobile & Showlead Touch Badge Reader)

- Add up to 30 custom sales action codes to better qualify prospects (max. 21 characters per line including spaces).

Advance & Post Market Buyer List

(included with the order of any Lead Retrieval scanner option)

- Advance and Post Market Buyer List includes; Company, Full Mailing Address, Name, Phone, Business Type, Sales Volume, Price Point, Position, Primary Category, Secondary Category.
- No email addresses are included in the Advance and Post Market Buyer Lists.
- Email with link to download Advance/Post Market List will be sent to the contact email address provided at time of ordering.

USB Flash Drive

(available for Showlead, Showlead Touch Badge Readers)

- Leads downloaded on USB flash drive at the end of the event
- Leads will also be available post-show online at www.showlead.com.

Handheld Barcode Scanner

(for use with Showlead Desktop Application)

- This easy to use Symbol DS6608 or DS6708 tethered barcode scanner is plug n play with the Showlead Desktop Application and is available for rental or purchase.

NEW: Wireless Barcode Scanner

(for use with Showlead Desktop Application)

- This wireless scanner allows users to move freely within a 30 ft. wireless range from their laptop/desktop running the Showroom Desktop software and easily scan their visitors. This scanner is available for rental only.



ORDER ONLINE: www.showlead.com/orders

EVENT CODE: HPMF1710S

FAX: (905) 479-9743

PHONE: 1 (866) 267-2107

INQUIRIES: leads@showcare.com

Scanning Solution Options	Specifications	EARLY-until Sep 19/17	STANDARD Sep 20/17	QUANTITY	TOTAL
Showlead Mobile App For Smartphone/Tablet devices (IOS/Android)	- 1 License for Single Device	\$265	\$315	<input type="text"/>	<input type="text"/>
	- 3 Licenses for Multiple Devices	\$450	\$500	<input type="text"/>	<input type="text"/>
	- 5 Licenses for Multiple Devices	\$750	\$950	<input type="text"/>	<input type="text"/>
	- 10 Licenses for Multiple Devices	\$990	\$1190	<input type="text"/>	<input type="text"/>
<i>· Mobile app for your IOS or Android · Real Time lead data with data or</i>					
Mini Ipad Rental	Requires purchase of Showlead Mobile App License	\$ 75	\$100	<input type="text"/>	<input type="text"/>
Showlead Desktop	Software License activation	\$319	\$369	<input type="text"/>	<input type="text"/>
Rental of Symbol Scanner	For Showlead Desktop	\$100	\$115	<input type="text"/>	<input type="text"/>
Purchase of Symbol Scanner	For Showlead Desktop	\$235	\$275	<input type="text"/>	<input type="text"/>
Wireless Scanner Rental	For Showlead Desktop	\$140	\$155	<input type="text"/>	<input type="text"/>
2000 Text Messages	For Showlead Desktop	\$140	\$180	<input type="text"/>	<input type="text"/>
3000 Text Messages	For Showlead Desktop	\$195	\$235	<input type="text"/>	<input type="text"/>
4000 Text Messages	For Showlead Desktop	\$240	\$280	<input type="text"/>	<input type="text"/>
5000 Text Messages	For Showlead Desktop	\$275	\$325	<input type="text"/>	<input type="text"/>

· Scan attendees badge directly to your Windows 8,7, or Vista computer or laptop · Requires Symbol/Wireless barcode scanner (avail. for rental or purchase) · SMS Text Messaging (Optional)

SHOWLEAD DESKTOP WILL BE AVAILABLE FOR ACTIVATION AS OF SEPTEMBER 18 2017

Showlead Touch	Wireless colour touch badge reader	\$445	\$495	<input type="text"/>	<input type="text"/>
Showlead	Wireless badge reader	\$345	\$395	<input type="text"/>	<input type="text"/>

· Showlead Touch and Showlead handheld scanners include custom sales qualifiers.

Optional Services & Accessories

Showlead Printer & Leads on USB Key	For Showlead, Showlead Touch	\$140	\$170	<input type="text"/>	<input type="text"/>
Delivery Only	For Showlead, Showlead Touch	\$125	\$150	<input type="text"/>	<input type="text"/>
Delivery & Pick-Up Service	For Showlead, Showlead Touch	\$200	\$225	<input type="text"/>	<input type="text"/>
Advance & Post Market Buyer List	Included with all Showlead offerings or may be purchased seperately. - Advanced Market Buyer List available on Sep 13 & Post Market Buyer List available on Nov 14	\$319	\$369	<input type="text"/>	<input type="text"/>

Company Name:

ORDER TOTAL
(Payable in US Funds)

Exhibitors – In addition to your Lead Retrieval providing you with valuable “Lead Data” the buyers which were scanned at your Showroom will receive Post Show an email which contains a list of all the Showrooms they visited, along with the Company Profile, Website and Social Media Links. Buyers are now given the opportunity to follow up with Exhibiting Showrooms they visited!

Contact Information

Contact Name

Exhibiting Company

Phone Address

Email

City State & Country

Zip Booth #

Payment Information

MC VISA AMEX

Check

Card No.

Name on Card

Expiration Date

Signature

Authorization (your signature denotes acceptance of all the Terms & Conditions).

NOTE: SHOWCARE WILL NOT ACCEPT CREDIT CARD INFORMATION VIA EMAIL. PLEASE ORDER ONLINE OR FAX TO 905 - 479- 9743.

Online orders will receive instant confirmation via email. All other orders submitted will receive confirmation immediately after successful processing. NO REFUNDS ON ORDER 30 DAYS PRIOR TO SHOW OPENING. CANCELLATION REQUESTED 30 DAYS PRIOR TO SHOW ARE SUBJECT TO \$50 CANCELLATION FEE.

Terms & Conditions

All orders and usage of Showlead equipment provided by Showcare are/is subject to the following terms and conditions:

A) Orders and Order Deadlines

1. All orders must be paid for in full prior to unit pick-up. 2. Orders received after the stated deadline will be charged at AFTER DEADLINE RATES without exception. The date payment is received shall determine the applicable rate. 3. All items ordered after the order deadlines are subject to availability.

B) Payment Terms and Cancellations

1. Service will be rendered after receipt of full payment by credit card or check. 2. Showcare will correct any miscalculations in the "Order Total" column if different than total amount on the order form. 3. All cancellations made more than 30 days prior to the event will be subject to a \$50 processing fee per unit. No refunds will be considered for cancellations made beginning 30 days prior to the event start date. 4. Unclaimed units or unused orders are not refundable once paid for.

C) On-Site Services and Terms

1. All orders which include rental hardware must be picked up from the Showcare counter on-site. It is highly recommended that your company representative(s) pick up your ordered units to avoid delays. 2. A minimum of one hour for processing time will be required to fulfill on-site orders, subject to availability. 3. On-site modification(s) or addition of existing Custom Sales Qualifiers will be subject to a \$50.00 processing fee.

D) User Terms

1. At all times Showcare remains sole owner of each Showlead unit including all the software and hardware. **2. All data acquired through use of units under this agreement remains the property of the Show Management of the event where used.** 3. If the rented unit(s) are not returned to the Lead Retrieval Desk at the on-site Exhibitor Service The

Renter agrees to pay an additional late fee of \$150 (one hundred fifty U.S dollars) per day, up to a maximum of the unit cost as well as any additional fees incurred by Showcare to retrieve said unit (i.e shipping charges). Replacement Costs: Showlead \$1750USD, Showlead Touch \$2350USD, Showlead Print \$550USD, and Mini Ipad \$400USD, Tethered Symbol Barcode Scanner Rental \$145/\$170 and Wireless Symbol Scanner \$360/\$345. . 4. If any Showlead unit is misplaced, stolen or damaged while in the user's care, the user shall be responsible for said repair costs or replacement fees as indicated in item 2.

Increased visibility

1. Showcare does not guarantee and shall not be held liable should the user not achieve overall success of the exhibit with respect to the expected revenue, expected number of leads, booth traffic, return on investment (ROI), profits and attendance by using Showcare's equipment, software or know how. 2. The user and Showcare each agree to indemnify, defend and hold harmless the other party and its respective successors and permitted assigns, and its officers, directors, members, agents, employees and/or representatives from and against any claim, action, cause of action, and liabilities including damages and expenses (including court costs and attorney fees and other fees of professionals) which may be asserted by third parties arising out of the performance of either party's obligations pursuant to the services rendered by Showcare to the user, except for the willful misconduct or gross negligence of the other party. 3. "Force Majeure" shall refer to any cause or event(s) that is beyond the reasonable control of Showcare or the organizer of the meeting, that could not have been reasonably foreseen and prevented by means reasonably available to it, and that causes the Event(s) to be either canceled or postponed "sine die" and this term shall include but shall not be restricted to acts of God, civil unrest or of the public enemy, acts of the Government, fires, flood, epidemics, strikes, lockouts, curtailment of transportation facilities or service. In any such event of Force Majeure, the obligations of Showcare for services not yet rendered shall become automatically terminated and Showcare shall be entitled to retain all the payments already received.

Your order and usage implies that you have read, understood and agreed to be subject to the terms and conditions stipulated herein.

Showcare Event Solutions is the only entity authorized by High Point Market Authority to disseminate personal information regarding Market attendees. Such information is proprietary and protected. We are aware of certain other parties offering to provide this data for a fee. Any such data will be either incomplete and inaccurate or obtained illegally and may subject the parties involved to sanctions. We strongly encourage you to notify Showcare Event Solutions or High Point Market Authority of any such offer.

Custom Sales Qualifiers

Currently not available for Showlead Mobile Smartphone/Tablet devices.

Please fax this form to: **905-479-9743** | or email to: **leads@showcare.com**

Standard Sales Qualifier Codes:
Showlead Badge Readers and Showlead Desktop

Application comes with the following standard codes:

- | | |
|-------------------------|-----------------------------|
| 1. Send information | 6. Send quote |
| 2. Needs technical data | 7. Have rep call |
| 3. Add to mailing list | 8. Ready to purchase |
| 4. Decision maker | 9. Fax information |
| 5. Just investigating | 10. Requires special action |

Please use the same Custom Sales Qualifiers for all units.

Showlead customers please indicated desired custom action code option.

Please select only one checkbox below if Custom Sales Qualifiers were ordered.

- A) – 30 Custom Sales Qualifier codes as per below
- B) – 20 Custom Sales Qualifier codes as per below + 10 Standard Sales Qualifiers

*If no selection is requested above the Standard codes only will be applied.

Please fill in the custom sales qualifier codes that you would like programmed into your unit. (Maximum of 21 characters including spaces per code)

Important: Please complete the following

Company Name

Show Name # Booth #

1. <input type="text"/>	16. <input type="text"/>
2. <input type="text"/>	17. <input type="text"/>
3. <input type="text"/>	18. <input type="text"/>
4. <input type="text"/>	19. <input type="text"/>
5. <input type="text"/>	20. <input type="text"/>
6. <input type="text"/>	21. <input type="text"/>
7. <input type="text"/>	22. <input type="text"/>
8. <input type="text"/>	23. <input type="text"/>
9. <input type="text"/>	24. <input type="text"/>
10. <input type="text"/>	25. <input type="text"/>
11. <input type="text"/>	26. <input type="text"/>
12. <input type="text"/>	27. <input type="text"/>
13. <input type="text"/>	28. <input type="text"/>
14. <input type="text"/>	29. <input type="text"/>
15. <input type="text"/>	30. <input type="text"/>